

SHIELD4CROWD OPEN MARKET CONSULTATION – FINAL Q&A DOCUMENT

Question:	Answer:
1. When the three scenarios will be available on the project's website?	The description of the three scenarios is included in Annex II of the Open Market Consultation document. This document is available in the project's website, in the section "Public Buyers & OMC". You can directly access to it through this link .
2. For Scenario 2, does the concert has to be only in a Stadium?	The venues described in the different scenarios are not mandatory, all events and threats can happen in public spaces in general.
3. Are the technologies identified in the three scenarios the only possibilities?	The technologies identified on the 3 scenarios are only examples. Technology vendors can propose other innovative solutions and products.
4. Will the pitching sessions be on-line or on-site?	The e-pitching sessions concerning the three challenges of SHIELD4CROWD will be held online on the 15 th , 16 th and 17 th of April 2024. You can book your spot by filling in the registration form .
5. Are the different days allocated for the e-pitching sessions organized by use-case?	Yes. The session on 15 th of April will be dedicated to use case 1 "Coordinated bomb and CBRN attacks during major sport events", the session of 16 th April to the use case 2 "Concert venue chaos: disinformation – induced panic", and the session of 17 th April to the use case 3 "Terrorist attack at train station and surrounding area".
6. Can a company register for more than one e-pitching session?	Yes. Technology providers can register to more than one e-pitching session.



<p>7. How much time will we have to e-pitch our solution?</p>	<p>Technology providers will have seven minutes to e-pitch their solutions. During this time, one minute will be allocated to provide an overview of the company, three minutes to present the existing solutions that may address one or more of the challenges, and the remaining three minutes to explain the R&D efforts and capabilities on this domain.</p> <p>Afterwards, the members of the SHIELD4CROWD consortium will have some minutes to ask questions.</p>
<p>8. Sometimes it happens that a standard template for e-pitching ppt is defined. How will it be in this case?</p>	<p>Technology providers selected to participate in the e-pitching sessions will receive a ppt template. It is mandatory to include the presentation in this template.</p>
<p>9. How can we participate to the matchmaking session remotely?</p>	<p>You need to register to the open market consultation event in Warsaw by filling in the registration form. During the timeslot allocated to the matchmaking session, the participants (in person and on-line) will have one or two minutes to briefly introduce their organisation and their interest in the challenge. The online participants will have the opportunity to interact with other technology providers that also attend the event online.</p>
<p>10. Will it be possible to get to the recording of the webinar?</p>	<p>Yes. The recording of the open market consultation webinars and the slides used during the sessions are available on the SHIELD4CROWD project's website (https://shield4crowd.eu/).</p>
<p>11. If we become part of it, what approx. financial support will be involved in developing our potential solution to the required TRL level?</p>	<p>Currently, the SHIELD4CROWD partners are conducting the preparatory actions for a potential future PCP. The budget will be decided after gathering and analysing the relevant information received from the market, and it will be included in the tender documents. The date for the publication of the Contract Notice and the relevant tender documents of a potential future PCP will be defined in due time after the analysis of the market consultation results and further decision from the relevant public buyers.</p> <p>You can provide input on the estimated budget per phase by filling in the open market consultation questionnaire (https://ec.europa.eu/eusurvey/runner/shield4crowd).</p>
<p>12. How will information about the end of the OMC and the beginning of the PCP be shared?</p>	<p>All the relevant information about the project's outcomes and next steps will be uploaded to the SHIELD4CROWD project's website (https://shield4crowd.eu/). You can also subscribe to the newsletter to receive updated in your email.</p>

<p>13. How will the final use case be selected?</p>	<p>The SHIELD4CROWD Consortium will select the final use case for the future PCP taking into account several factors, such as the specific needs of the end users, the complexity of the use case, and the margin for R&D.</p>
<p>14. How could start-ups and SMEs participate in the future PCP if they do not comply with all the technical or financial requirements?</p>	<p>Start-ups and SMEs that do not have capabilities to submit a tender to the future PCP by themselves are encouraged to join forces with other companies and participate as part of a consortium. You can find potential alliances by filling in the matchmaking form available in the project's website: https://docs.google.com/forms/d/e/1FAIpQLSdelaHrx-X9zsX9xphAXLki2afiH5hGC3bINXtjL1dFj5Lfhg/viewform</p>

